

Monthly Hotel Establishments Report Abu Dhabi Emirate

October & Year to Date (January - October)

2016



Abu Dhabi Emirate

Rooms Summary - October 2016

Class	Hotels & Apartments	Rooms (Total Inventory)	Share %
Hotel Establishments	168	30,280	100%
Hotels	112	23,850	79%
5 Star	42	11,618	
4 Star	36	7,317	
3 Star	22	3,958	
2 Star	6	534	
1 Star	6	423	
Hotel Apartments	56	6,430	21%
Deluxe	21	3,415	
Superior	20	2,189	
Standard	15	826	

Hotels Opened/ Closed during October 2016:

Nil

Please Note:

Due to an up-grade and down-grade of some hotel establishment classifications during the last month, the total rooms of certain categories have changed. This change has been reflected in the table above.

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Abu Dhabi Emirate

Hotel Establishments Executive Summary

October 2016

- October 2016 showed an decreased of 1% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 354,498.
- The number of hotel guest nights decreased by 10% to 997,946 guest nights in October 2016.
- The average length of stay decreased by 9% in October 2016 (2.82 nights) when compared to last year.
- The hotel occupancy decreased by 10% in comparison to last year.
- Total revenue for hotel establishments' recorded 28% decreased in october 2016 (AED 446 Million), room revenue decreased by 28%, while food & beverage revenue decreased by 30 % only.

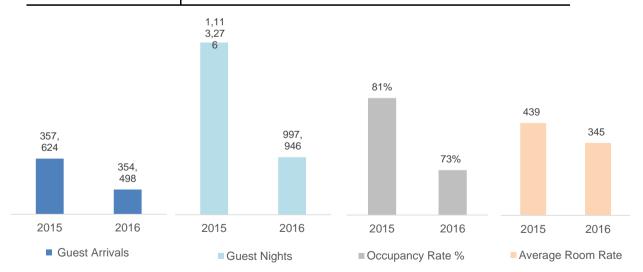
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Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary October 2016

	October					
Indicator	2016	2015	Growth Rate %			
Actual Guest Arrivals	354,498	357,624	-1% ▼			
Guest Nights	997,946	1,113,276	-10% ▼			
Room Nights	680,927	759,845	-10.4% ▼			
Average Length of Stay	2.82	3.11	-9% ▼			
Occupancy Rate %	73%	81%	-10% ▼			
Room Revenue	232,163,561	320,470,106	-28% ▼			
Food & Beverages Revenues	153,671,438	219,025,287	-30% ▼			
Other Revenue	60,560,762	78,371,083	-23% ▼			
Total Revenue	446,395,760	617,866,475	-28% ▼			
ARR	345	439	-21% ▼			
REV PAR	250	355	-30% ▼			



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Abu Dhabi Emirate

Top 10 Nationalities

October 2016

Monthly Hotel Establishments Report

	Share %	Growth%	Guests	Average Length of Stay
1 UAE	30%	-9% ▼	106,762	2.20
2 India	8%	14% ▲	27,317	2.98
3 UK	6%	-7% ▼	22,778	4.22
4 China	5%	27% ▲	17,301	1.44
5 Philippines	4%	22% ▲	15,426	1.95
6 Germany	4%	-4% ▼	13,945	4.64
7 Egypt	4%	10% ▲	13,464	2.67
8 USA	3%	-34% ▼	10,470	4.56
9 Jordan	2%	5% ▲	8,129	2.54
10 Pakistan	2%	20% ▲	7,989	2.13

Total Hotel Establishment Guests 354,498

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Abu Dhabi Emirate

Top 25 Nationalities

October 2016

		Guest Arrivals			(Guestnights			Average Length of Stay		
	Nationality	2016	2015	Growth Rate %	2016	2015	Growth Rate	2016	2015	Growth Rate %	
1	UAE	106,762	117,021	-9% 🔻	235,283	335,831	-30% 🔻	2.20	2.87	-23% ▼	
2	India	27,317	23,906	14% 🔺	81,357	85,910	-5% 🔻	2.98	3.59	-17% ▼	
3	UK	22,778	24,389	-7% V	96,134	107,022	-10% ▼	4.22	4.39	-3.8% ▼	
4	China	17,301	13,651	27% 🔺	24,865	21,157	18% 🔺	1.44	1.55	-7.3% ▼	
5	Philippines	15,426	12,598	22% 🔺	30,061	25,766	17% 🔺	1.95	2.05	-5% ▼	
6	Germany	13,945	14,511	-4% 🔻	64,655	59,439	9% 🔺	4.64	4.10	13% 🔺	
7	Egypt	13,464	12,199	10% 🔺	35,984	33,060	9% 🔺	2.67	2.71	-1% ▼	
8	USA	10,470	15,751	-34% 🔻	47,792	64,714	-26% ▼	4.56	4.11	11% 🔺	
9	Jordan	8,129	7,750	5% 🔺	20,683	21,840	-5% 🔻	2.54	2.82	-10% ▼	
10	Pakistan	7,989	6,642	20% 🔺	17,054	15,187	12% 🔺	2.13	2.29	-7% ▼	
11	KSA	6,373	7,086	-10% ▼	18,049	16,634	9% 🔺	2.83	2.35	21% 🔺	
12	France	5,582	5,939	-6% 🔻	20,024	21,645	-7% ▼	3.59	3.64	-2% ▼	
13	Italy	5,581	6,235	-10% ▼	22,714	24,043	-6% 🔻	4.07	3.86	6% ▲	
14	Syria	5,458	5,055	8% 🔺	11,474	10,064	14% 🔺	2.10	1.99	6% ▲	
15	Australia	5,361	6,228	-14% ▼	16,078	17,700	-9% ▼	3.00	2.84	6% ▲	
16	Oman	5,064	4,537	12% 🔺	8,424	7,275	16% 🔺	1.66	1.60	4% ▲	
17	Lebanon	3,557	3,670	-3% 🔻	11,151	10,994	1% 🔺	3.13	3.00	5% ▲	
18	Morocco	2,811	1,847	52% 🔺	6,970	5,578	25% 🔺	2.48	3.02	-18% ▼	
19	Canada	2,693	3,200	-16% ▼	12,655	13,341	-5% ▼	4.70	4.17	13% 🔺	
20	Qatar	2,535	1,593	59% 🔺	5,145	3,074	67% 🔺	2.03	1.93	5% ▲	
21	Netherlands (Hc	2,520	2,576	-2% 🔻	8,428	8,910	-5% ▼	3.34	3.46	-3% ▼	
22	Switzerland	2,487	2,467	1% 🔺	10,873	11,174	-3% 🔻	4.37	4.53	-3% ▼	
23	Palestine	2,158	2,064	5% 🔺	4,012	4,019	-0.2%	1.86	1.95	-4.5% ▼	
24	Russia	2,115	2,352	-10% ▼	9,488	10,916	-13% ▼	4.49	4.64	-3% ▼	
25	Korea South	2,092	1,574	33% 🛕	4,893	4,848	1% 🔺	2.34	3.08	-24% ▼	

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Abu Dhabi Emirate

Hotel Establishments Executive Summary

Year To Date (January - October) 2016

- The number of guests showed an increase of 8% in year to date (January October) 2016 when compared to last year, with the total number of hotel guest arrivals at 3,641,234.
- The number of hotel guest nights increased by 2% to 9,850,881 guest nights .
- The average length of stay for year to date decreased by 6% in comparison to same period of 2015.
- The hotel occupancy decreased by 3% in comparison to last year.
- Total revenue for hotel establishments recorded 10% decrease (AED 4,732
 Billion), room revenue decreased by 11%, while food & beverage revenue decreased by 10% only.

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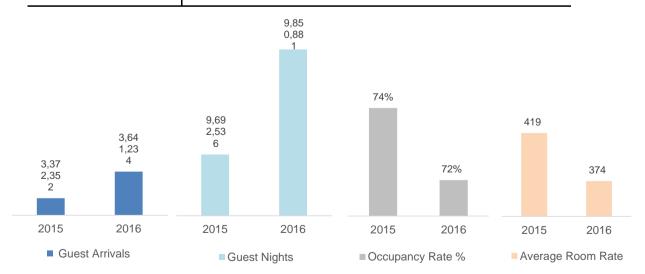


Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

Year To Date (January - October) 2016

	Year To Date (January -October)						
Indicator	2016	2015	Growth Rate %				
Actual Guest Arrivals	3,641,234	3,372,352	8% ▲				
Guest Nights	9,850,881	9,692,536	2% ▲				
Room Nights	6,520,532	6,576,569	-0.9% ▼				
Average Length of Stay	2.71	2.87	-6% ▼				
Occupancy Rate %	72%	74%	-3% ▼				
Room Revenue	2,434,578,626	2,731,291,843	-11% ▼				
Food & Beverages Revenues	1,671,241,881	1,851,464,129	-10% ▼				
Other Revenue	626,362,609	655,933,908	-5% ▼				
Total Revenue	4,732,183,116	5,238,689,881	-10% ▼				
ARR	374	419	-11% ▼				
REV PAR	269	312	-14% ▼				



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Abu Dhabi Emirate

Top 10 Nationalities

Year To Date (January - October) 2016

Monthly Hotel Establishments Report

		Share %	Growth%	Guests	Average Length of Stay
1	UAE	34%	7% ▲	1,220,712	2.20
2	India	7%	18% 🛦	264,285	3.11
3	UK	5%	2% 🛦	187,535	4.02
4	China	5%	20% 🛦	181,236	1.43
5	Philippines	4%	25% ▲	155,731	1.92
6	Egypt	4%	21% 🛦	130,529	2.65
7	KSA	3%	5% ▲	125,470	2.34
8	USA	3%	-12% ▼	111,488	4.46
9	Germany	3%	-9% ▼	110,659	4.59
10	Jordan	3%	29% 🛦	92,427	2.50

Total Hotel Establishment Guests 3,641,234

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Abu Dhabi Emirate

Top 25 Nationalities

Year To Date (January - October) 2016

		Guest Arrivals			G	Guestnights			Average Length of Stay		
Rank	Nationality	2016	2015	Growth Rate	2016	2015	Growth Rate %	2016	2015	Growth Rate %	
1	UAE	1,220,712	1,136,676	7% ▲	2,685,277	2,778,673	-3% 🔻	2.20	2.44	-10% ▼	
2	India	264,285	223,921	18% 🔺	821,584	806,465	2% 🔺	3.11	3.60	-14% ▼	
3	UK	187,535	183,637	2% 🔺	753,966	764,870	-1% 🔻	4.02	4.17	-3.5% ▼	
4	China	181,236	151,550	20% 🔺	258,769	222,279	16% 🔺	1.43	1.47	-2.7% ▼	
5	Philippines	155,731	124,507	25% 🔺	299,756	243,214	23% 🔺	1.92	1.95	-1% ▼	
6	Egypt	130,529	108,000	21% 🔺	345,473	293,843	18% 🔺	2.65	2.72	-3% ▼	
7	KSA	125,470	119,380	5% 🔺	294,089	272,850	8% 🔺	2.34	2.29	3% 🔺	
8	USA	111,488	127,370	-12% ▼	497,455	577,584	-14%	4.46	4.53	-2% ▼	
9	Germany	110,659	121,610	-9% ▼	507,682	509,530	0% 🔻	4.59	4.19	9% 🔺	
10	Jordan	92,427	71,411	29% 🔺	230,629	195,643	18% 🔺	2.50	2.74	-9% ▼	
11	Pakistan	78,313	63,327	24% 🔺	172,154	152,891	13% 🔺	2.20	2.41	-9% ▼	
12	Syria	59,403	53,873	10% 🔺	126,380	109,113	16% 🔺	2.13	2.03	5% ▲	
13	Oman	58,243	53,175	10% 🔺	93,418	88,787	5% 🔺	1.60	1.67	-4% ▼	
14	France	51,600	47,708	8% 🔺	177,843	171,894	3% 🔺	3.45	3.60	-4% ▼	
15	Italy	51,214	54,363	-6% ▼	195,367	210,320	-7% ▼	3.81	3.87	-1% ▼	
16	Australia	43,388	47,044	-8% ▼	131,674	137,706	-4% ▼	3.03	2.93	4% ▲	
17	Lebanon	38,641	33,702	15% 🔺	113,817	100,878	13% 🔺	2.95	2.99	-2% ▼	
18	Canada	27,208	29,062	-6% ▼	117,414	118,251	-1% ▼	4.32	4.07	6% ▲	
19	Qatar	26,742	23,851	12% 🔺	52,895	47,430	12% 🔺	1.98	1.99	-1% ▼	
20	Morocco	25,078	17,098	47% 🔺	72,649	56,862	28% 🔺	2.90	3.33	-13% ▼	
21	Palestine	24,909	20,563	21% 🔺	46,359	38,362	21% 🔺	1.86	1.87	0% ▼	
22	Kuwait	23,283	24,673	-6% ▼	67,426	66,257	2% 🔺	2.90	2.69	8% 🔺	
23	Ireland	21,324	19,704	8% 🔺	67,896	66,613	1.9% 🔺	3.18	3.38	-5.8% ▼	
24	Sudan	20,560	15,682	31% 🔺	50,538	37,198	36% 🔺	2.46	2.37	4% ▲	
25	South Africa	18,686	20,463	-9% ▼	72,475	72,624	0% 🔻	3.88	3.55	9% 🔺	

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Regional Summary

Abu Dhabi City

		October		Year To Da	te (January -Oc	tober)
Indicator	2016	2015	Growth Rate %	2016	2015	Growth Rate %
Actual Guest Arrivals	313,027	309,155	1% 🔺	3,194,634	2,891,934	10% 🛦
Guest Nights	904,091	1,014,251	-11% ▼	8,832,902	8,706,364	1% 🔺
Average Length of Stay	2.89	3.28	-12% ▼	2.76	3.01	-8% ▼
Occupancy %	74%	83%	-11% ▼	73%	75%	-3% ▼
Total Revenue	393,850,583	553,229,874	- 29% ▼	4,179,911,400	4,663,527,263	-10% ▼
ARR	333	431	-23% ▼	363	411	-12% ▼
REV PAR	245	356	-31% 🔻	264	310	-15% ▼

Rooms Summary

Oct-16	Hotels & Apartments	Rooms (Total Inventory)	Share %
Hotel Establishments	139	26,936	100%
Hotels	88	20,951	78%
5 Star	33	10,445	
4 Star	27	6,303	
3 Star	17	3,308	
2 Star	6	534	
1 Star	5	361	
Hotel Apartments	51	5,985	22%
Deluxe	21	3,415	
Superior	17	1,852	
Standard	13	718	

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Regional Summary

Al Ain City

		October		Year To Dat	e (January -Oc	tober)
Indicator	2016	2015	Growth Rate %	2016	2015	Growth Rate %
Actual Guest Arrivals	32,340	31,861	2% 🛦	348,821	348,463	0.1% 🔺
Guest Nights	61,062	66,253	-7.8% ▼	700,808	698,366	0.3% 🛦
Average Length of Stay	1.89	2.08	-9% V	2.01	2	0.5% 🔺
Occupancy %	58%	65%	- 11% ▼	66%	67%	-2% ▼
Total Revenue	25,479,515	34,651,595	- 26% ▼	304,396,466	324,230,462	-6% ▼
ARR	336	394	-14.8% ▼	375	384	-2.4% ▼
REV PAR	194	258	-25% 🔻	246	257	-4% ▼

Rooms Summary

Oct-16	Hotels & Apartments	Rooms (Total Inventory)	Share %
Hotel Establishments	18	2,164	100%
Hotels	13	1,719	79%
5 Star	4	735	
4 Star	7	798	
3 Star	1	124	
2 Star			
1 Star	1	62	
Hotel Apartments	5	445	21%
Deluxe			
Superior	3	337	
Standard	2	108	

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Regional Summary

Western Region

		October		Year To Dat	e (January -Oc	tober)
Indicator	2016	2015	Growth Rate %	2016	2015	Growth Rate %
Actual Guest Arrivals	9,131	16,608	-45% ▼	97,779	131,955	-26% ▼
Guest Nights	32,793	32,772	0.1% 🔺	317,171	287,806	10% 🔺
Average Length of Stay	3.59	1.97	82% 🛕	3.24	2.18	49% 🔺
Occupancy %	75%	70%	7% 🔺	67%	66%	2% 🛦
Total Revenue	27,065,662	29,985,007	-10% ▼	247,875,250	250,932,156	-1% ▼
ARR	651	752	-14% ▼	643	716	-10% ▼
REV PAR	485	527	-8% ▼	431	472	-9% ▼

Rooms Summary

	•		
Oct-16	Hotels & Apartments	Rooms (Total Inventory)	Share %
Hotel Establishments	11	1,180	100%
Hotels	11	1,180	100%
5 Star	5	438	
4 Star	2	216	
3 Star	4	526	
2 Star			
1 Star			
Hotel Apartments	-	-	0%
Deluxe			
Superior			
Standard			

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Terms and Defenitions

Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or non-revenue generating rooms either for day-stay or overnight stay.

Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

Occupied Rooms:

Number of rooms used daily including complimentary and house use.

Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F&B room service and other activities related to food services including service charge and taxes.

Other revenue:

Other services generated by the hotel that falls outside the room revenue and food & beverage revenue category including service charge and taxes.

Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.

(Note: Should be based on paid rooms only) excluding complimentary and house use but including service charge)

RevPAR:

A calculation used in the hotel industry that measures revenue per available room (total rooms in hotel minus out of service rooms)

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