

Monthly Hotel Establishments Report Abu Dhabi Emirate

July & Year to Date (January - July)

2015



Hotel Establishment Statistics

Abu Dhabi Emirate

Hotel Establishments Executive Summary

July 2015

- July 2015 showed an increase of 52% in guest arrivals when compared to last year, with the total number of hotel guest arrivals at 326,214.
- The number of hotel guest nights increased by 35% to 879,843 guest nights in July 2015.
- The average length of stay decreased by 11% in comparison to July 2014.
- Hotel occupancy increased by 15% in comparison to July 2014.
- Total revenue for hotel establishments' recorded 21% increased for July 2015 (AED 385 Million), room revenue increased by 25%, while food & beverage revenue increased by 9% compared to last year.

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Hotel Establishment Statistics

Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary July 2015

| | July 2015 | | | | | | |
|------------------------|-------------|-------------|---------------|--|--|--|--|
| Indicator | 2015 | 2014 | Growth Rate % | | | | |
| Actual Guest Arrivals | 326,214 | 215,286 | 52% 🔺 | | | | |
| Guest Nights | 879,843 | 653,165 | 35% 🔺 | | | | |
| Room Nights | 579,082 | 455,292 | 27% 🔺 | | | | |
| Average Length of Stay | 2.7 | 3.03 | -11% ▼ | | | | |
| Occupancy Rate % | 64% | 55% | 15% 🔺 | | | | |
| Room Revenue | 195,291,007 | 155,860,140 | 25% 🔺 | | | | |
| Food & Beverages | 138,097,621 | 126,632,614 | 9% 🔺 | | | | |
| Other Revenue | 51,827,326 | 36,000,925 | 44% 🔺 | | | | |
| Total Revenue | 385,215,953 | 318,493,679 | 21% 🔺 | | | | |
| ARR | 349 | 338 | 3% 🔺 | | | | |
| REV PAR | 222 | 187 | 18% 🔺 | | | | |





Abu Dhabi Emirate

Top 10 Nationalities July 2015

| | | Share % | Growth% | Guests | Average Length of Stay |
|----|----------------------|---------|---------|---------|------------------------|
| 1 | United Arab Emirates | 36% | 56% ▲ | 116,882 | 2.42 |
| 2 | India | 7% | 43% ▲ | 24,111 | 3.43 |
| 3 | Philippines | 5% | 48% ▲ | 17,709 | 1.77 |
| 4 | Saudi Arabia | 5% | 152% 🛦 | 17,071 | 2.16 |
| 5 | United Kingdom | 4% | 34% ▲ | 13,079 | 4.11 |
| 6 | United States | 3% | 87% ▲ | 11,148 | 4.57 |
| 7 | Egypt | 3% | 38% ▲ | 10,663 | 2.65 |
| 8 | China | 3% | 46% ▲ | 10,210 | 1.50 |
| 9 | Pakistan | 2% | 62% ▲ | 6,887 | 2.30 |
| 10 | Jordan | 2% | 44% ▲ | 6,840 | 2.49 |

Total Hotel Establishment Guests 326,214



Abu Dhabi Emirate

Top 25 Nationalities

July 2015

| | | (| Guest Arriv | vals | | Guestnight | s | Average Length of Stay | | | |
|----|--------------------------|---------|-------------|-------------|---------|------------|-------------|------------------------|------|---------------|--|
| | Nationality | 2015 | 2014 | Growth Rate | 2015 | 2014 | Growth Rate | 2015 | 2014 | Growth Rate | |
| 1 | United Arab Emirates | 116,882 | 74,851 | 56% ▲ | 282,488 | 180,783 | 56% ▲ | 2.42 | 2.42 | 0% 🔺 | |
| 2 | India | 24,111 | 16,917 | 43% 🔺 | 82,815 | 66,315 | 25% 🔺 | 3.43 | 3.92 | -12% ▼ | |
| 3 | Philippines | 17,709 | 11,966 | 48% 🔺 | 31,286 | 29,644 | 6% ▲ | 1.77 | 2.48 | -29% ▼ | |
| 4 | Saudi Arabia | 17,071 | 6,782 | 152% 🔺 | 36,940 | 14,482 | 155% 🔺 | 2.16 | 2.14 | 1% 🔺 | |
| 5 | United Kingdom | 13,079 | 9,746 | 34% 🔺 | 53,818 | 44,486 | 21% 🔺 | 4.11 | 4.56 | -10% ▼ | |
| 6 | United States | 11,148 | 5,956 | 87% 🔺 | 50,915 | 37,210 | 37% ▲ | 4.57 | 6.25 | -27% ▼ | |
| 7 | Egypt | 10,663 | 7,737 | 38% ▲ | 28,246 | 22,187 | 27% 🛦 | 2.65 | 2.87 | -8% ▼ | |
| 8 | China | 10,210 | 6,998 | 46% 🔺 | 15,324 | 10,592 | 45% 🔺 | 1.50 | 1.51 | -1% ▼ | |
| 9 | Pakistan | 6,887 | 4,256 | 62% 🔺 | 15,824 | 11,965 | 32% 🔺 | 2.30 | 2.81 | -18% ▼ | |
| 10 | Jordan | 6,840 | 4,764 | 44% 🔺 | 17,031 | 14,810 | 15% 🔺 | 2.49 | 3.11 | -20% ▼ | |
| 11 | Germany | 6,651 | 4,873 | 36% ▲ | 27,177 | 20,492 | 33% 🔺 | 4.09 | 4.21 | -3% ▼ | |
| 12 | Oman | 6,446 | 2,930 | 120% 🔺 | 11,047 | 6,048 | 83% 🔺 | 1.71 | 2.06 | -17% ▼ | |
| 13 | Syria | 6,195 | 3,887 | 59% ▲ | 12,636 | 10,129 | 25% 🔺 | 2.04 | 2.61 | -22% ▼ | |
| 14 | Australia | 4,902 | 4,564 | 7% ▲ | 13,031 | 12,443 | 5% ▲ | 2.66 | 2.73 | -2% ▼ | |
| 15 | Italy | 3,691 | 2,823 | 31% 🔺 | 12,660 | 13,314 | -5% ▼ | 3.43 | 4.72 | -27% ▼ | |
| 16 | Kuwait | 3,234 | 2,627 | 23% 🔺 | 8,350 | 6,479 | 29% 🔺 | 2.58 | 2.47 | 5% ▲ | |
| 17 | Lebanon | 3,078 | 2,599 | 18% 🔺 | 8,879 | 8,074 | 10% 🔺 | 2.88 | 3.11 | -7% ▼ | |
| 18 | France | 3,022 | 2,599 | 16% 🔺 | 12,358 | 10,423 | 19% 🔺 | 4.09 | 4.01 | 2% 🔺 | |
| 19 | Qatar | 2,894 | 1,192 | 143% 🔺 | 5,539 | 2,424 | 129% 🔺 | 1.91 | 2.03 | -6% ▼ | |
| 20 | Palestine | 2,429 | 1,400 | 74% 🔺 | 4,572 | 3,153 | 45% 🔺 | 1.88 | 2.25 | -16% ▼ | |
| 21 | Canada | 2,301 | 1,866 | 23% 🔺 | 10,185 | 8,029 | 27% 🔺 | 4.43 | 4.30 | 3% ▲ | |
| 22 | South Africa | 2,061 | 984 | 109% 🔺 | 6,174 | 4,457 | 39% ▲ | 3.00 | 4.53 | -34% ▼ | |
| 23 | Netherlands (Holland) | 1,756 | 1,218 | 44% 🔺 | 5,529 | 3,952 | 40% ▲ | 3.15 | 3.24 | -3% ▼ | |
| 24 | Nepal | 1,723 | 1,082 | 59% ▲ | 2,709 | 1,994 | 36% ▲ | 1.57 | 1.84 | -15% ▼ | |
| 25 | Sudan | 1,706 | 1,050 | 62% 🔺 | 4,113 | 2,984 | 38% ▲ | 2.41 | 2.84 | -15% ▼ | |

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Hotel Establishment Statistics

Abu Dhabi Emirate

Hotel Establishments Executive Summary

Year To Date (January - July) 2015

- The number of guests showed an increase of 20% in year to date (Jan- July) 2015 when compared to last year, with the total number of hotel guest arrivals at 2,306,905.
- The number of hotel guest nights increased by 14% to 6,608,608 guest nights .
- The average length of stay for year to date decreased by 5% in comparison to same period of 2
- Hotel occupancy recorded 1% increase in comparison to last year.
- Total revenue for hotel establishments recorded 10% increase (AED 3,735 Billion), room revenue increased by 12%, while food & beverage revenue increased by 2%.



Hotel Establishment Statistics

Abu Dhabi Emirate

Hotel Establishments Main Indicators Summary

Year To Date (January - July) 2015

| | Year To Date (January - July) | | | | | | | |
|------------------------|-------------------------------|---------------|---------------|--|--|--|--|--|
| Indicator | 2015 | 2014 | Growth Rate % | | | | | |
| Actual Guest Arrivals | 2,306,905 | 1,915,421 | 20% 🔺 | | | | | |
| Guest Nights | 6,608,608 | 5,800,557 | 14% | | | | | |
| Room Nights | 4,503,523 | 4,079,006 | 10% | | | | | |
| Average Length of Stay | 2.86 | 3.03 | -5% ▼ | | | | | |
| Occupancy Rate % | 74% | 73% | 1% 🔺 | | | | | |
| Room Revenue | 1,948,852,504 | 1,737,449,005 | 12% 🔺 | | | | | |
| Food & Beverages | 1,331,874,457 | 1,308,155,434 | 2% 🔺 | | | | | |
| Other Revenue | 454,487,376 | 365,479,712 | 24% 🔺 | | | | | |
| Total Revenue | 3,735,214,337 | 3,411,084,151 | 10% 🔺 | | | | | |
| ARR | 433 | 422 | 3% 🔺 | | | | | |
| REV PAR | 321 | 310 | 3% 🔺 | | | | | |





Abu Dhabi Emirate

Top 10 Nationalities

Year To Date (January - July) 2015

| | | Share % | Growth% | Guests | | Average Length of Stay |
|----|----------------------|---------|---------|---------|---------|------------------------|
| 1 | United Arab Emirates | 33% | 19% ▲ | | 766,188 | 2.41 |
| 2 | India | 7% | 21% 🛦 | 151,423 | | 3.67 |
| 3 | United Kingdom | 5% | 17% ▲ | 126,370 | | 4.07 |
| 4 | China | 5% | 69% ▲ | 112,427 | | 1.46 |
| 5 | United States | 4% | 32% ▲ | 88,334 | | 4.45 |
| 6 | Germany | 4% | 21% 🛦 | 87,755 | | 4.13 |
| 7 | Philippines | 4% | 29% ▲ | 81,564 | | 1.98 |
| 8 | Saudi Arabia | 3% | 43% ▲ | 79,570 | | 2.26 |
| 9 | Egypt | 3% | 13% 🔺 | 71,534 | | 2.78 |
| 10 | Jordan | 2% | 10% ▲ | 47,898 | | 2.74 |

Total Hotel Establishment Guests

2,306,905



Abu Dhabi Emirate

Top 25 Nationalities

Year To Date (January - July) 2015

| | | Guest Arrivals | | | | Guestnights | Average Length of Stay | | | |
|------|--------------------------|----------------|--------|-------------|-----------|-------------|------------------------|------|------|---------------|
| Rank | Nationality | 2015 | 2014 | Growth Rate | 2015 | 2014 | Growth Rate | 2015 | 2014 | Growth Rate |
| 1 | United Arab Emirates | 766,188 | ###### | 19% 🔺 | 1,849,459 | 1,467,379 | 26% 🔺 | 2.41 | 2.28 | 6% ▲ |
| 2 | India | 151,423 | ###### | 21% 🔺 | 555,633 | 475,177 | 17% 🔺 | 3.67 | 3.80 | -4% ▼ |
| 3 | United Kingdom | 126,370 | ###### | 17% 🔺 | 514,701 | 468,223 | 10% 🔺 | 4.07 | 4.32 | -6% ▼ |
| 4 | China | 112,427 | 66,516 | 69% 🔺 | 164,166 | 116,507 | 41% 🔺 | 1.46 | 1.75 | -17% ▼ |
| 5 | United States | 88,334 | 66,677 | 32% 🔺 | 393,448 | 324,052 | 21% 🔺 | 4.45 | 4.86 | -8% ▼ |
| 6 | Germany | 87,755 | 72,641 | 21% 🔺 | 362,398 | 348,843 | 4% ▲ | 4.13 | 4.80 | -14% ▼ |
| 7 | Philippines | 81,564 | 63,358 | 29% 🔺 | 161,099 | 176,632 | -9% ▼ | 1.98 | 2.79 | -29% ▼ |
| 8 | Saudi Arabia | 79,570 | 55,485 | 43% ▲ | 180,173 | 121,015 | 49% ▲ | 2.26 | 2.18 | 4% ▲ |
| 9 | Egypt | 71,534 | 63,039 | 13% 🔺 | 198,892 | 174,964 | 14% 🔺 | 2.78 | 2.78 | 0.2% 🔺 |
| 10 | Jordan | 47,898 | 43,632 | 10% 🔺 | 131,384 | 119,706 | 10% 🔺 | 2.74 | 2.74 | 0.0% ▼ |
| 11 | Pakistan | 42,448 | 36,537 | 16% 🔺 | 104,174 | 93,268 | 12% 🔺 | 2.45 | 2.55 | -4% ▼ |
| 12 | Italy | 38,472 | 30,078 | 28% 🔺 | 151,396 | 132,641 | 14% 🔺 | 3.94 | 4.41 | -11% ▼ |
| 13 | Oman | 37,355 | 29,696 | 26% 🔺 | 63,417 | 57,152 | 11% 🔺 | 1.70 | 1.92 | -12% ▼ |
| 14 | Syria | 35,560 | 32,898 | 8% 🔺 | 73,314 | 73,789 | -1% ▼ | 2.06 | 2.24 | -8% ▼ |
| 15 | France | 34,511 | 32,976 | 5% ▲ | 118,992 | 115,214 | 3% ▲ | 3.45 | 3.49 | -1% ▼ |
| 16 | Australia | 28,696 | 26,038 | 10% 🔺 | 87,779 | 87,970 | 0% ▼ | 3.06 | 3.38 | -9% ▼ |
| 17 | Lebanon | 22,881 | 21,661 | 6% ▲ | 68,956 | 69,199 | 0% 🔻 | 3.01 | 3.19 | -6% ▼ |
| 18 | Canada | 20,732 | 18,236 | 14% 🔺 | 80,542 | 78,266 | 3% ▲ | 3.88 | 4.29 | -9% ▼ |
| 19 | Kuwait | 16,540 | 16,343 | 1% 🔺 | 41,740 | 41,921 | 0% ▼ | 2.52 | 2.57 | -2% ▼ |
| 20 | Qatar | 16,050 | 16,373 | -2% ▼ | 32,400 | 33,241 | -3% ▼ | 2.02 | 2.03 | -1% ▼ |
| 21 | Russia | 15,445 | 17,082 | -10% ▼ | 68,778 | 103,990 | -34% ▼ | 4.45 | 6.09 | -27% ▼ |
| 22 | South Africa | 13,442 | 10,062 | 34% 🔺 | 46,242 | 38,652 | 20% 🔺 | 3.44 | 3.84 | -10% ▼ |
| 23 | Palestine | 13,417 | 12,092 | 11% 🔺 | 24,812 | 22,675 | 9% 🛦 | 1.85 | 1.88 | -1% ▼ |
| 24 | Netherlands (Holland) | 13,139 | 13,225 | -1% ▼ | 47,116 | 46,469 | 1% 🔺 | 3.59 | 3.51 | 2% ▲ |
| 25 | Switzerland | 13,094 | 9,772 | 34% 🔺 | 48,912 | 41,374 | 18% 🔺 | 3.74 | 4.23 | -12% ▼ |

Hotel Establishment- Regional Summary

Main Indicators Summary

| Abu Dhabi City | | Jul 2015 | | | Year To Date (January - July) | | | | | |
|------------------------|-------------|-------------|----------|----------|-------------------------------|---------------|-----------|----------|--|--|
| Indicator | 2015 | 2014 | Growth F | Rate % | 2015 | 2014 | Growth Ra | ate % | | |
| Actual Guest Arrivals | 282,448 | 192,998 | 46% | A | 2,006,749 | 1,671,456 | 20% | A | | |
| Guest Nights | 794,978 | 589,394 | 35% | A | 5,983,468 | 5,227,611 | 14% | A | | |
| Average Length of Stay | 2.81 | 3.05 | -8% | ▼ | 2.98 | 3.13 | -5% | ▼ | | |
| Occupancy Rate % | 64% | 56% | 14% | A | 75% | 74% | 1% | A | | |
| Total Revenue | 339,297,463 | 282,810,422 | 20% | A | 3,350,498,296 | 3,042,227,565 | 10% | A | | |
| ARR | 335 | 326 | 3% | A | 425 | 411 | 4% | A | | |
| REV PAR | 215 | 182 | 18% | A | 319 | 306 | 4% | A | | |

| Al Ain City | | Jul 2015 | | | Year To Date (January - July) | | | | | |
|------------------------|------------|------------|--------------------|----------|-------------------------------|-------------|-----------|----------|--|--|
| Indicator | 2015 | 2014 | 2014 Growth Rate % | | 2015 | 2014 | Growth Ra | ate % | | |
| Actual Guest Arrivals | 30,195 | 17,340 | 74% | A | 212,248 | 188,875 | 12% | A | | |
| Guest Nights | 58,851 | 40,449 | 45% | A | 424,192 | 387,025 | 10% | A | | |
| Average Length of Stay | 1.95 | 2.33 | -16% | V | 2.0 | 2.05 | -2.4% | ▼ | | |
| Occupancy Rate % | 61% | 46% | 33% | A | 66% | 63% | 5% | A | | |
| Total Revenue | 26,870,025 | 19,528,970 | 38% | A | 204,766,175 | 196,049,784 | 4% | A | | |
| ARR | 397 | 388 | 2% | A | 390 | 414 | -6% | • | | |
| REV PAR | 244 | 179 | 36% | A | 259 | 261 | -1% | • | | |

| Western Region | | Jul 2015 | | | | Year To Date (January - July) | | | |
|------------------------|--------|----------|---------------|----------|---------|-------------------------------|-----------|----------|--|
| Indicator | 2015 | 2014 | Growth Rate % | | 2015 | 2014 | Growth Ra | ate % | |
| Actual Guest Arrivals | 13,571 | 4,948 | 174% | A | 87,908 | 55,090 | 60% | A | |
| Guest Nights | 26,014 | 23,322 | 12% | A | 200,948 | 185,921 | 8% | A | |
| Average Length of Stay | 1.92 | 4.71 | -59% | ▼ | 2.29 | 3.37 | -32% | • | |
| REV PAR | 354 | 331 | 7% | A | 484 | 527 | -8% | V | |

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Hotel Establishment Statitics

Terms and Defenitions

Actual Guest arrivals:

The number of registered guest arrivals (checked-in) including those who occupied complimentary or non-revenue generating rooms either for day-stay or overnight stay.

Guest nights:

The number of nights all guests spent in the hotel regardless of the type of rooms they occupy (single, double, twin, suite, etc)

Room nights:

The number of nights a guestroom is occupied regardless of the number of persons occupying the room.

Total Hotel Inventory:

The total hotel room inventory or hotel room capacity which include all rooms that are available for sale, out-of-order rooms, out-of-service rooms and those utilized for house use.

Available Rooms:

Number of rooms available during the month covered by the report excluding out-of-order (a room status term indicating that a room is scheduled for maintenance, refurbishment, deep cleaning, etc.)

Occupied Rooms:

Number of rooms used daily including complimentary and house use.

Room revenue:

The revenue generated by the hotel by the sold rooms including service charge and taxes.

Food and beverage revenue:

The revenue generated by the Hotel from Restaurants, F&B room service and other activities related to food services including service charge and taxes.

Other revenue:

Other services generated by the hotel that falls outside the room revenue and food & beverage revenue category including service charge and taxes.

Total revenue:

The revenue generated by the hotel from all its operation including service charge and taxes.

ARR/ADR:

A ratio that indicates average room rate and to what extent rooms are being up-sold or discounted; calculated by dividing room revenue by the number of rooms sold. Also called average daily rate or ADR.

(Note: Should be based on paid rooms only) excluding complimentary and house use but including service



Contacts

Market Intelligence Team

Sabha Al Ameri

Market Intelligence Section Manager sameri@tcaabudhabi.ae +971 2 5995233

Noura Al Kaabi

Senior Data & Statistics Analyst

NRKaabi@tcaabudhabi.ae

+971 2 5995711

Shaheera Al Rashedi

Data & Statistics Analyst
SERashedi@tcaabudhabi.ae
+971 2 5995376



